

Two Minute Challenge: Stop Sign

It's 2 a.m. and you are out with some friends. You are driving. The roads seem deserted. You come to a stop sign. Do you stop? Why or why not?

Issues	Resources	Rules and Regulations
It's the law	Memory of your driver's ed teacher's voice	Rules of the Road
Possible consequences	Rules of the Road	Your family rules about use of the car
Community norms	Your internal values/compass Thinking through the consequences	Insurance regulations Community norms
Questions	Who is Affected?	Options
Is it an emergency?	You	Stop at the stop sign
How busy is the street?	Your family	Do a rolling stop
How often do police patrol here?	Anyone you might hurt; their family	Run the stop sign
How likely is it that you will get caught?	Community norms/trust	
Are you prepared for any		

consequences?

Takeaway Lessons:

1.) Rationalization. It's easy to rationalize that it won't hurt anyone—even you, if you do not stop at 2 a.m.. Think about what would happen if everyone did this, though, and its effect on the society. How would traffic be affected?

2.) Habits. Make a habit, so it becomes instinctive. This is an effective way to avoid trouble. Many bad habits start with small steps; incrementalism can lead to places one never intended to go. Developing habits is like developing professional responsibility muscle.

3.) Drawing the line. Knowing where to draw the line is important. If it's an emergency with a person's health/life is at risk, the situation may be different than if you are avoiding following the law for your own convenience/expedience.

4.) Compliance vs. Ethics vs. Professional Responsibility. Stopping because it's the law and to avoid getting caught is a compliance perspective. Stopping because the community expects it and you do not want to hurt anyone is an ethical outlook. Stopping because it's a habit is approaching this from the perspective of professional responsibility and building good professional responsibility muscle.